

MEDIA COVERAGE REPORT

PRESS RELEASE: ITI Limited Bags Rs. 1,612 croreBharatNet Phase 2 Tender of Rest of Gujarat project

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Sr. No	Name of the Publication	Date of Publication	Website Link
1	Hindu Business Line	04.06.2018	https://www.thehindubusinessline.com/info- tech/at-1612-crore-iti-bags-tender-for-bharatnet- project-in-gujarat/article24080611.ece
2	United News of India	04.06.2018	http://www.uniindia.com/iti-gets-bharatnet-phase- ii-tender-of-gujarat-worth-rs-1612-cr/business- economy/news/1251028.html
3	Projects Today	05.06.2018	https://www.projectstoday.com/News/ITI-bags-Rs-1612-cr-BharatNet-Phase-II-Package-A
4	Daily Hunt	05.06.2018	https://m.dailyhunt.in/news/india/english/biz+next +india+english-epaper- biznexte/iti+bags+rs+1+612+crore+bharatnet+pha se+2+tender-newsid-89403035
5	Dalal Street Investment Journal	05.06.2018	https://www.dsij.in/DSIJArticleDetail/ArtMID/101 63/ArticleID/2308/ITI-receives-BharatNet-tender- for-Rest-of-Gujarat-project
6	ET Telecom	06.06.2018	https://telecom.economictimes.indiatimes.com/ne ws/iti-gets-bharatnet-phase-2-tender-of-gujarat- worth-rs-16-12-bn/64473139

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Link: https://www.thehindubusinessline.com/info-tech/at-1612-crore-iti-

bags-tender-for-bharatnet-project-in-gujarat/article24080611.ece

At ₹1,612-crore, ITI bags tender for BharatNet project in Gujarat

Public sector company ITI Ltd has bagged one of the two packages of BharatNet Phase II tender, issued by Gujarat Fiber Grid Network Ltd (GFGNL), for ₹1,612 crore.

As part of the BharatNet Phase II project, GFGNL aims to connect 7500 gram panchayats to blocks through underground optical fibre and extend broadband connectivity to gram panchayats using Gigabit Passive Optical Network (GPON) and other electronic equipment.

The project includes the supply of optical fibre, trenching and laying of fibre, extending broadband from State headquarters through optical transport network equipment up to the block level, and extending it from blocks to gram panchayats using optical line terminals (OLT) and optical network terminals (ONT), company executives said.

Additionally, the project includes the setting up of a network management system (NMS) in Ahmedabad to manage networking and connecting the network to Bharat Broadband Network Ltd.'s network here. The gram panchayats to be connected under BharatNet Phase II have been divided into two packages — Package A for 'Rest of Gujarat' and Package B for Saurashtra.

K Alagesan, Chairman and Managing Director of ITI, said: "Under BharatNet Phase II, the GFGNL Package A will be a value addition to ITI's order book."

ITI was the lowest bidder for GFGNL Package A, while Package B has been bagged by private broadband services provider GTPL Hathway Ltd. BharatNet is a government project aimed at providing high speed broadband connectivity to all the 250,000 gram panchayats in the country in an effort to provide last-mile connectivity.

Recently, ITI has seen a change in its fortunes on the back of government projects and an organisational shift in its strategy wherein it has moved away from manufacturing telephones to managing telecommunications networks.

Recently, S Gopu, Chairman and MD, ITI, told Business Line that the company has a ₹12,000-crore order book and is poised for strong revenue growth this financial year.



Publication: United News of India

Date: 04.06.2018

Link:http://www.uniindia.com/iti-gets-bharatnet-phase-ii-tender-of-gujarat-

worth-rs-1612-cr/business-economy/news/1251028.html

ITI gets BharatNet Phase II tender of Gujarat worth Rs 1612 C

Indian telecom PSU giant ITI Limited, which has turned profitable from last fiscal has secured one of the two packages of BharatNet Phase II Tender of Gujarat issued by 'Gujarat Fiber Grid Network Limited (GFGNL)' for total value of Rs 1612 Crore. a As part of BharatNet Phase II project, GFGNL aims to connect nearly 7500 Gram Panchayats to Blocks through underground optical fiber and extend Broadband connectivity to all the Gram Panchayats using Gigabit Passive Optical Network (GPON) and other suitable electronic equipment.

The work includes supply of optical fiber, HDPE duct, trenching and laying of fiber, extending broadband from state headquarters through optical transport network equipment up to block level and extending from block to Gram Panchayats using Optical Line Terminals (OLT) and Optical Network Terminals (ONT). The Package A also includes setting up of Network Management System (NMS) at Ahmedabad to manage both Package A and Package B network elements, including fiber management, GIS, ERP etc. and connecting the NMS to the BBNL's central NMS at Bangalore.

ITI will be responsible for implementing entire Package A project on (Engineering, Procurement, and Construction) on EPC basis including but not limited to survey, design & plan, supply, installation, testing, commissioning of OFC (underground & aerial) & its accessories (patch panel, electronic route marker, splitter, splicer, joint connectors, mounting structure for aerial, pole, PLB HDPE duct, UPS, GPON equipment, NOC equipment, Remote Fibre Management System and other hardware/software.

Highlighting the importance of significant achievement, Shri K Alagesan, Chairman and Managing Director of ITI Limited said, "Under BharatNet Phase 2, the GFGNL Package A will be a value addition to ITI's order book. We are very excited to implement BharatNet Phase 2 for Rest of Gujarat (Package A) order by deploying GPON for Gujarat Fibre Grid Network Limited."



Publication: Projects Today

Date: 05.06.2018

Link: https://www.projectstoday.com/News/ITI-bags-Rs-1612-cr-BharatNet-

Phase-II-Package-A

ITI bags Rs 1,612 cr BharatNet Phase-II Package-A

ITI, a multi-unit central public sector undertaking in the telecommunications manufacturing segment, has bagged Package-A of BharatNet Phase-II tender of Gujarat worth Rs 1,612 crore. The tenders were issued by Gujarat Fiber Grid Network (GFGNL). As part of the project, GFGNL aims to connect nearly 7,500 Gram Panchayats to blocks through underground optical fiber and extend broadband connectivity to all the Gram Panchayats using gigabit passive optical network (GPON) and other suitable electronic equipment.

The scope of work includes supply of optical fiber, HDPE duct, trenching and laying of fiber, extending broadband from state headquarters through optical transport network equipment up to block level and extending from block to Gram Panchayats using optical line terminals (OLT) and optical network terminals (ONT).

Package-A also includes setting up of network management system (NMS) at Ahmedabad to manage both Package-A and Package-B network elements, including fiber management, GIS, ERP, etc and connecting the NMS to BBNL's central NMS at Bengaluru.

ITI will be responsible for implementing the entire Package-A project on engineering, procurement and construction (EPC) basis, but not limited to survey, design and plan, supply, installation, testing, commissioning of OFC (underground and aerial) and its accessories (patch panel, electronic route marker, splitter, splicer, joint connectors, mounting structure for aerial, pole, PI-B HDPE duct, UPS, GPON equipment, NOC equipment, remote fibre management system and other hardware/ software).

The gram panchayats to be connected under BharatNet Phase-II have been divided into two packages Package A for Rest of Gujarat and Package B for Saurashtra. Package A covers 12 districts, 70 blocks and 3,824 gram panchayats whereas Package B covers 10 districts, 65 blocks and 3,698 gram panchayats.



Publication: Daily Hunt

Date: 05.06.2018

Link: https://m.dailyhunt.in/news/india/english/biz+next+india+english-epaper-biznexte/iti+bags+rs+1+612+crore+bharatnet+phase+2+tender-newsid-

89403035

ITI Bags Rs. 1,612 crore BharatNet Phase 2 Tender

ITI Limited, a multi-unit CPSU in the telecommunications manufacturing segment has bagged one of the two packages of BharatNet Phase II Tender of Gujarat issued by 'Gujarat Fiber Grid Network Limited (GFGNL)'. As part of BharatNet Phase II project, GFGNL aims to connect nearly 7500 Gram Panchayats to Blocks through underground optical fiber and extend Broadband connectivity to all the Gram Panchayats using Gigabit Passive Optical Network (GPON) and other suitable electronic equipment.

ITI has won Package A of the tender with a bid value of Rs. 1612 Cr. The work includes supply of optical fiber, HDPE duct, trenching and laying of fiber, extending broadband from state headquarters through optical transport network equipment up to block level and extending from block to Gram Panchayats using Optical Line Terminals (OLT) and Optical Network Terminals (ONT). The Package A also includes setting up of Network Management System (NMS) at Ahmedabad to manage both Package A and Package B network elements, including fiber management, GIS, ERP etc. and connecting the NMS to the BBNL's central NMS at Bangalore. ITI will be responsible for implementing entire Package A project on (Engineering, Procurement, and Construction) on EPC basis including but not limited to suwey, design Et plan, supply, installation, testing, commissioning of OFC (underground Et aerial) Et its accessories (patch panel, electronic route marker, splitter, splicer, joint connectors, mounting structure for aerial, pole, PLB HDPE duct, UPS, GPON equipment, NOC equipment, Remote Fibre Management System and other hardware/software.



Publication: Dalal Street Investment Journal

Date: 05.06.2018

Link:https://www.dsij.in/DSIJArticleDetail/ArtMID/10163/ArticleID/2308/ITI-receives-BharatNet-tender-for-Rest-of-Gujarat-project

ITI receives BharatNet tender for Rest of Gujarat project

ITI Limited, a multi-unit central public sector undertaking in the telecommunications manufacturing segment has secured one of the two packages of BharatNet Phase 2 Tender in

Gujarat issued by 'Gujarat Fiber Grid Network Limited (GFGNL)' amounting to Rs. 1,612 crore.

As part of BharatNet Phase 2 project, GFGNL aims to connect nearly around 7,500 Gram Panchayats to Blocks through underground optical fiber and extend Broadband connectivity to all the Gram Panchayats using Gigabit Passive Optical Network (GPON) and other suitable electronic equipment.

BharatNet is a government project aimed at providing high-speed broadband connectivity to all the 2,50,000 gram panchayats in the country in an effort to provide last mile connectivity.

ITI Limited has recently delivered a profit of Rs. 102 crores for FY18. The company which was in financial pain for last 16 years has twisted profitable and has declared profit for FY18.

The company has also signed a MoU with the Department of Telecommunications, Ministry of Communications & IT, and Government of India to track opportunities in indigenous telecom equipment manufacturing.



Publication: ET Telecom

Date: 06.06.2018

Link: https://telecom.economictimes.indiatimes.com/news/iti-gets-bharatnet-

phase-2-tender-of-gujarat-worth-rs-16-12-bn/64473139

ITI gets Bharatnet Phase 2 tender of Gujarat worth Rs 16.12 bn

ITI which is a public sector company has bagged one of the two sets of BharatNet Phase II tender which was issued by Gujarat Fiber Grid Network Ltd (GFGNL) at Rs 16.12 bn (Rs 1612 crore). As part of the project GFGNL will connect 7500 gram panchayats to blocks through underground optical fibre.

Also, GFGNL will extend broadband connectivity to gram panchayats through Gigabit Passive Optical Network (GPON) among other electronic equipment.

The project involves supplying optical fibre, trenching and laying of fibre as well as extending broadband from State headquarters. Meanwhile it also includes the setting up of a network management system (NMS) in Ahmedabad for managing networking and connecting the network to Bharat Broadband Network Ltd.'s network.

ITI was reportedly the lowest bidder for GFGNL Package A of the tender.